

# JACKPOT!

digital

## Revolutionizing Casino Gaming

Investor Presentation  
June 2021

[www.jackpotdigital.com](http://www.jackpotdigital.com)  
TSX-V:JJ || OTCQB:JPOTF



# Legal Disclaimer

This Presentation has been prepared by Jackpot Digital Inc. (“Jackpot Digital” or the “Company”), solely for informational purposes.

The information contained herein has been prepared to assist prospective investors in making their own evaluation of the Company and does not purport to be all-inclusive or to contain all of the information a prospective or existing investor may require. In all cases, interested parties should conduct their own investigation and analysis of the Company and the data set forth in this Presentation. Jackpot Digital makes no representation or warranty as to the accuracy or completeness of the information contained in this Presentation. Jackpot Digital shall not have any liability for any representations (expressed or implied) regarding information contained in this Presentation, or for any omissions from this Presentation.

The information in this Presentation includes certain statements and estimates provided by the Company with respect to the projected future performance of the Company. Such statements, estimates and projections reflect various assumptions by management concerning possible anticipated results, which assumptions may or may not be correct. No representations or warranties are made as to the accuracy of such statements, estimates or projections. Prospective investors will be expected to have conducted their own due diligence investigation regarding these and all other matters relating to the Company.

The contents of this Presentation contain statements that are not historical facts, and are forward-looking statements. Forward-looking statements are subject to inherent known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied. This Presentation does not constitute an offer for sale, or the solicitation of an offer to purchase, any securities of Jackpot Digital.



# JACKPOT!

digital

Uncontested in the global ETG poker market

# JACKPOT!

digital

The Time is Now

## Jackpot Digital

A positive disruptor in the casino business, Jackpot Digital is a leading electronic table game manufacturer and mobile gaming provider for the cruise ship industry and regulated casino industry. The Company specializes in multiplayer poker and casino gaming products, which are complemented by a robust suite of backend tools for operators to efficiently control and optimize their gaming business.

## Flagship Product

The company's proprietary next-generation gaming platform, Jackpot Blitz, is essentially a digital 'smart table' which brings the social benefits of multiplayer casino games, such as poker, blackjack and baccarat, into the digital era.

Our proprietary, GLI certified software and hardware serve as a springboard to easily launch new gaming products for casinos or online.

# Jackpot Blitz™



## The Poker Problem

- Casinos need to offer poker, but dealer salaries often make it expensive to run a poker room
- Retaining talented dealers is often time-consuming and difficult
- Slow gameplay in between shuffling can limit rake revenues and profit

## The Solution:

# Jackpot Blitz™

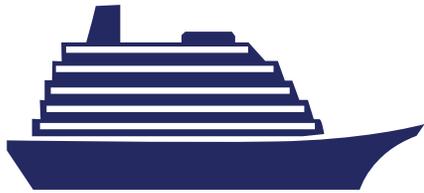
Jackpot Blitz™ increases poker revenues, decreases costs, and creates a stunning player experience





PRINCESS CRUISES





160

Cruise Ship  
Casinos



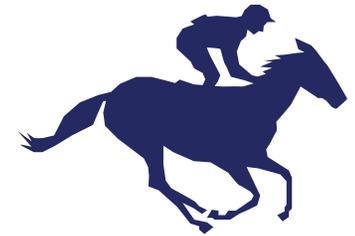
6,590

Live Poker  
Tables in  
Canada &  
United States



5,877

Casinos  
Worldwide



521

Racetracks  
Worldwide

## Leadership

- Jackpot is the dominant global leader in the manufacture and installation of electronic poker table games

## Reputable and Growing Client List

- Jackpot's tables operate aboard several major cruise lines including Carnival Cruise Lines, Princess, Virgin Voyages and Costa Cruise Lines, with installations aboard Royal Caribbean ships coming soon

## Resurgence & Expansion

- The imminent re-opening of cruise lines represents a significant revenue ramp-up for Jackpot Digital
- Jackpot's digital tables are GLI certified for onshore regulated casinos, positioning the company for explosive growth in the land-based casino marketplace worldwide
- Jackpot has only just begun to tap into the massive onshore casino market. Aggressive expansion is underway, with installations into land-based casinos happening now

## Disruptive Technology

- The company offers an unrivaled player experience which includes a digital touch screen and a stunning 84-inch, 4k display table which replicates the live poker playing experience, combining the social benefits of in-person poker with the cost, efficiency and profitability benefits of digital
- Jackpot Digital's Jackpot Blitz is helping to increase poker revenues and decrease costs

## Recurring Revenue

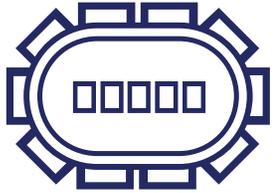
- Jackpot Digital's electronic poker tables produce recurring revenue for the company, with Jackpot Digital earning an attractive licensing royalty of the Gross Gaming Revenue from Jackpot Blitz operations

## Growth from New Products

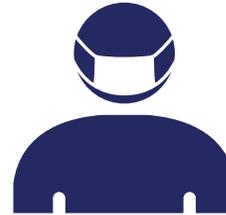
- Using the same backbone of the Jackpot Blitz poker table, Jackpot is now designing new games tailored for the enormous Asian casino market

## Safety

- COVID-19 made our products more compelling for onshore casinos as there is no exchange of chips, cards or cash



Maximizes revenue per ft<sup>2</sup>



Ease of sanitation,  
compared to chips or  
cards



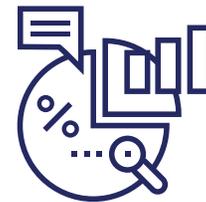
Dramatically lower  
operational costs



Physical and network security  
minimizes risk of money  
laundering, tampering, or  
theft



Stunning, stylish design



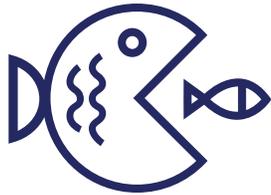
Exportable financial, user, and  
gameplay



Security features  
minimize risk of money  
laundering, tampering,  
theft



Database encryption  
maximizes security for  
user, financial and game  
data



More exciting and stimulating player experience



Automated dealer eliminates dealer tips



Intuitive, fun, and easy to play



Cashless wagering system eliminates need for cash at table



Responsive to hand gestures



Voluntary self-exclusion can be set at account level to lock out players as required under VDE regulations



Fast, efficient, and error-free game play



Sanitary and socially distant gaming makes it safer from COVID-19

- Jackpot Blitz is a fully automated, GLI certified 'smart table' which brings the social benefits of multiplayer casino games, such as poker, blackjack and baccarat, into the digital era
- More player seats and no dealer seats result in higher revenues and lower costs
- Poker, Baccarat and Blackjack only scratch the surface of our TAM (total addressable market)
- Our proprietary, GLI certified software and hardware serve as a springboard to easily launch new gaming products for casinos or online
- Jackpot's back-end platform enables user-friendly payments, player management, account funding, reporting and administration



- Jackpot Blitz™ was launched in 2017 onboard Carnival Corporation vessels
- Jackpot Blitz™ received GLI approval in November 2018 for GLI standards 12, 13, 16, 21, 24, and NIGC Class 2 Gaming Systems, enabling Jackpot to install tables in regulated land-based casinos
- Jackpot Blitz™ classified as a Class 2 Gaming Machine by the National Indian Gaming Commission (NIGC)
- Operating on the Carnival, Princess, Holland America, Virgin Voyages, and Costa Cruise Lines as well as a land-based casinos in France, Paraguay, and Canada
- New installations into casinos and cruise lines in the USA, France, and the Caribbean are ongoing



- Jackpot Blitz™ is:
  - Cleaner
  - Faster
  - More profitable
- Player seats can be locked easily to enable physical distancing with 4, 5 or 6 handed games based on a casino's physical distancing guidelines
- Cleaning is simple – a quick disinfecting wipe of the touchscreen and edge-rail between player sessions ensures no COVID-19 transmission by shared surfaces
- Plexiglass barriers between players can be easily mounted to further protect players
- COVID-19 made our products more compelling for casinos as there is no exchange of chips, cards or cash



## Once Installed, Jackpot Blitz Tables Generate Recurring Revenue

### Revenue Participation Lease

- Jackpot earns 20-25% of Blitz table Gross Gaming Revenues
- Lease includes hardware warranty, software and networking technical support for duration of product lease

### Fixed Rate Lease

- Jackpot earns \$100 USD per table, per day (\$3000 USD per table per month)
- Lease includes hardware warranty, software and networking technical support for duration of product lease



## Post-Pandemic Rebound

- Jackpot is emerging from the challenges of the pandemic with new orders and a re-start of the cruise ship and casino businesses. We are positioned to benefit from the strong economic rebound currently underway

## Jackpot Blitz™ installations with regulated land-based casinos

- Jackpot Blitz™ is GLI certified (from Gaming Laboratories International), Jackpot can install its Jackpot Blitz™ tables in regulated casinos globally

## Cruise Ship Clients

- Jackpot enjoys a virtual monopoly in electronic poker in cruise ship casinos, including deals with some of the largest and most recognized brands like Carnival, Virgin Voyages, and Royal Caribbean

## Launch of New Games

- Clients love our product, want new ETG content
- Explosive growth opportunities in North America, Asia and worldwide



## Approved and In-Process

### Vendor/Manufacturer Licenses Approved

- California Gambling Control Commission
- Seminole Tribe of Florida
- Rincon Tribe of California
- Soboba Tribal Gaming Commission (California)
- Rosebud Sioux Tribe (South Dakota)
- Alcohol and Gaming Commission of Ontario (Canada)
- New Brunswick Gaming, Liquor and Security Licensing Branch (Canada)
- Ministry of the Interior (France)

### Vendor/Manufacturer Licenses in Process

- US Virgin Islands
- Virginia Department of Charitable Gaming

- GLI-12: Progressive Bonuses
- GLI-13: On-Line Monitoring & Control Systems
- GLI-16: Cashless Systems
- GLI-21: Client-Sever Systems
- GLI-24: Electronic Table Game Systems
- NIGC Standards



## Growth Opportunities

Jurisdiction	Number of Casinos
Arkansas	2
California	146
Connecticut	3
Delaware	3
Indiana	12
Iowa	25
Manitoba	8
Massachusetts	5
New Brunswick	6
Ohio	5
West Virginia	5
Wisconsin	22
Wyoming	4
Tribal Gaming	392
<b>TOTAL</b>	<b>638</b>

## Acquired Sole Competitor

On February 10, 2021 Jackpot acquired certain assets of 52 Gaming, LLC, including hardware, software, a US Patent and licensing contracts with five Holland American cruise ships and one with P&O Cruises Australia.

### Benefits of acquisition:

- Increase customer base
- Cement uncontested position in ETG poker marketplace

## Announced Proposed Spin-Out of Online Gaming Assets Into New Public Company

- Legalization of online betting continues to sweep North America and the world
- Software assets and regulatory back-end already in place
- Spinco to fully leverage and monetize the Company's online assets and casino relationships

<b>Share Metrics</b>	Shares Issued & Outstanding	72,180,945
	Warrants	77,221,275
	Stock Options	4,983,861
	Fully Diluted	154,886,081

## Our Timeline

- 1999** Company founded as Las Vegas From Home Entertainment Inc. and launches TigerGaming.com
- 2006** TigerGaming sold in 2006, and Company pivots to licensing gaming software
- 2014** Company licenses mobile games software to Carnival Cruise Lines for Carnival Mobile Casino
- 2015** Company rebrands as Jackpot Digital Inc. and purchases business assets of PokerTek Inc. to enter the ETG market
- 2017** Jackpot Blitz™ launched on Carnival Cruise Lines vessels. To date, over 50 Jackpot Blitz™ tables have been installed on Carnival, Princess, Holland America, Virgin Voyages and Costa vessels
- 2018** Jackpot Blitz™ receives GLI approval for standards 12, 13, 16, 21, 24 and NIGC Class 2 standards
- 2019** Signed agreements with Royal Caribbean, Virgin Voyages, and other partners for new Jackpot Blitz™ installations

## Our Management and Board

### **Jake H. Kalpakian** - President & CEO

Mr. Kalpakian has over 30 years in managing small-cap publicly listed companies. Mr. Kalpakian has served as President and CEO of Jackpot Digital Inc. (formerly Las Vegas From Home.com Entertainment Inc.) since 1999.

### **Neil Spellman** - CFO

Mr. Spellman has served as a director of Jackpot Digital Inc. since 2002. Mr. Spellman has spent nearly 20 years as a First Vice President with a major Wall Street firm, Smith Barney. Mr. Spellman graduated from San Diego State University, cum laude, with a B.S. degree in Finance.

### **Alan Artunian** - Director

Mr. Artunian has served as a director of Jackpot Digital since 2017. Mr. Artunian is the Chief Executive Officer of Nice Guy Holdings, Inc., a corporate and legal consulting company serving clients in many different industries.

### **Gregory T. McFarlane** - Director

Mr. McFarlane has served as a director of Jackpot Digital and its predecessor company since 1999. He also ran an independent advertising firm and is a published personal finance author. Mr. McFarlane graduated from the University of Toronto with a degree in mathematics.

# JACKPOT!

digital



Suite 400, 570 Granville St.  
Vancouver, British Columbia  
Canada V6C 3P1  
+ 1 (604) 681-0204  
[info@jackpotdigital.com](mailto:info@jackpotdigital.com)